



NEWS RELEASE

FROM: Walco

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FOR IMMEDIATE RELEASE

Walco Named Siemens Solution Partner Automation.

Providence, RI: Walco was recently certified as Siemens Solution Partner Automation. There are only 11 Solution Partners (AC/DC drives) with this certification in the United States.

Walco is proud of its association with the Siemens organization. Their policy of appointing Solution Partners that will deliver quality solutions and services that meet or exceed the end users requirements closely parallels the Walco culture of total commitment to its customers.

Partners are selected based on their Siemens product and applications expertise and their ability to provide optimal coverage in a specific market or area. To become a Solution Partner a company must first be nominated and then evaluated by a Siemens field team. Next, a business plan and classification is established and approved. Finally, semi-annual reviews are conducted in accordance with the business plan.

Walco's corporate policy of employing only highly trained professionals dedicated to doing whatever it takes to provide seamless integration for their customers, makes Walco ideally qualified to be named a Siemens Solution Partner Automation.

Walco is a leading industrial service and automation engineering company that has been keeping industries productive for 75 years. The company is comprised of three completely integrated business groups – Automation & Controls, Industrial Power Systems and Rail Transportation. Walco has grown to become one of the largest industrial service and automation engineering companies in the country.



Left to right... Bill Abott, Mark Liberman, Marc Amato, Ellis Waldman, Don Trudeau (Siemens), Boris Yerukhmovich and Boris Sherman.

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